

FixFirm

First for service, second to none



PRESENTATION FOR



October 2024

Agenda:

-  1. Introductions
-  2. Meeting Objectives
-  3. Opportunities
-  4. Solutions for REDS10
-  5. The next steps

Reds10 Current Challenges:

- Control
- Cost Reduction through control
- User Control
- Reporting & Data (Pinpoint usage)
- Reduce Wastage (Allowing 10%)
- Stop misuse of product
- Better products
- Site ordering controls

Who we are

Why FixFirm is Your Ideal Partner for Success

With over 50 years of expertise, FixFirm is uniquely positioned to be the perfect partner for REDS10. Our deep understanding of the fixings product market and supply chain, coupled with extensive experience in stock management for some of the UK's largest modular and off-site industry leaders, makes us a trusted ally in your success.

Our values

- Honesty and integrity
- Exceed expectations
- Generosity
- Hard work
- Reliability

Our Mission Statement:

FixFirm are dedicated to exceeding expectations by providing constructive solutions to forward thinking companies.





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Current partnership

- Procure-Site = Fast and Controlled Site Ordering
- Product Training
- Technical Support / Site Testing
- Invoice / Usage Reporting
- KANBAN Factory Stock Stations
- Kaizen - Continuous Improvement

Time Saving Solutions



Procure-Site benefits are focused on 'Onsite' construction and the value is demonstrated by our Procure-Site Audit tool.

- Controlled ordering from site
- Budgets and spend limits
- Efficient ordering methods
- Office buyers fast approvals
- Bespoke ordering lists
- Higher accuracy of ordering
- Customisable reporting systems



SlickStock is focused on 'Offsite' / Modular Building factory environments.

- Managed stock systems
- KANBAN and consignment stock
- Efficient ordering options
- Factory optimised solutions with 'LEAN' concepts
- Highest stock levels
- We carry the cost of stock levels

5 Step Process

1. **Scoping Process** – Areas & Deliverables
2. **Collaborate** – Key Personnel input
3. **Solution** - Design & Plan
4. **Implementation** – Clarity and Visibility
5. **Ongoing Review & Management**

We follow our proven method for a seamless and successful implementation to ensure positive results and peace of mind.



Bespoke Reporting



- ✓ Monthly reports
- ✓ Accounts department alignment
- ✓ Business Intelligence analytics



Vending Solutions Background



Helping others in the market through industry knowledge

- All industrial vending offerings researched and analysed.
- Analysis of REDS10 product range and stock profile
- Comparison of speed/ease of use
- Solution for all combinations of product types

Potential Layout of a factory stores

1x ProStock unit



1x ToolBox unit



1x Slick-Locker unit



Shelving for larger items



Storage Innovations

We constantly work with our clients to develop solutions for the future



RFID Stock System







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Recent Install Examples



www.fixfirm.com

Other Clients Examples







SlickStock Promise:

- ✓ Eliminate stock outs and production downtime
- ✓ In Production Critical situations replenishment stock will be delivered in 3 working hours
- ✓ Guaranteed Back up Stock for your agreed list
- ✓ Product Sourcing for additional items
- ✓ Technical / Design Support



Carbon Reduction, Supply Chain Resilience

Social Responsibility: actively contributing to the well-being of communities and the planet.

Carbon Reduction: our Management Systems are certified to ISO 9001, 14001 and 14064-1:2018.

Supply Chain Resilience: Enhanced through risk identification, diversification, and mitigation strategies. Proactively addressing challenges and interruptions to ensure seamless operations and client satisfaction.



Our 5 Point Service Standard



Personal



Knowledgeable



Process Linkage



Responsive



Flexible

Thank you for your time and interest. We look forward to working with you!

