FixFirm

First for service, second to none



PRESENTATION FOR



October 2024



Agenda:

15.11

C

- 1. Introductions
- 2. Meeting Objectives
- 3. Opportunities
- 4. Solutions for REDS10
 - 5. The next steps





Reds10 Current Challenges:

- Control
- Cost Reduction through control
- User Control
- Reporting & Data (Pinpoint usage)
- Reduce Wastage (Allowing 10%)
- Stop misuse of product
- Better products
- Site ordering controls



Who we are

Why FixFirm is Your Ideal Partner for Success

With over 50 years of expertise, FixFirm is uniquely positioned to be the perfect partner for REDS10. Our deep understanding of the fixings product market and supply chain, coupled with extensive experience in stock management for some of the UK's largest modular and off-site industry leaders, makes us a trusted ally in your success.





Our values

- Honesty and integrity
- Exceed expectations
- Generosity
- Hard work
- Reliability

Our Mission Statement:

FixFirm are dedicated to exceeding expectations by providing constructive solutions to forward thinking companies.



Current partnership

- Procure-Site = Fast and Controlled Site Ordering
- Product Training
- Technical Support / Site Testing
- Invoice / Usage Reporting
- KANBAN Factory Stock Stations
- Kaizen Continuous Improvement

FixFirm Time Saving Solutions

First for service, second to none



Procure-Site benefits are focused on 'Onsite' construction and the value is demonstrated by our Procure-Site Audit tool.

- Controlled ordering from site
- Budgets and spend limits
- Efficient ordering methods
- Office buyers fast approvals
- Bespoke ordering lists
- Higher accuracy of ordering
- Customisable reporting systems



SlickStock is focused on 'Offsite' / Modular Building factory environments.

- Managed stock systems
- KANBAN and consignment stock
- Efficient ordering options
- Factory optimised solutions with 'LEAN' concepts
- Highest stock levels
- We carry the cost of stock levels





5 Step Process

- 1. Scoping Process Areas & Deliverables
- 2. Collaborate Key Personnel input
- 3. Solution Design & Plan
- Implementation Clarity and Visibility
- **5.** Ongoing Review & Management

We follow our proven method for a seamless and successful implementation to ensure positive results and peace of mind.











Bespoke Reporting

- ✓ Monthly reports
- ✓ Accounts department alignment
- ✓ Business Intelligence analytics

		9 SL	ICK	STC Powered by	FixFirm				
1 2 3	B		ARE	D\$10					
5 5. RED 6 5. REDS 7 5. REDS 8 5. REDS1	S10 Factory 3 Bay 1 10 Factory 3 Bay 1 10 Factory 3 Bay 1 0 Factory 3 Bay 1					ort			
11 S. REDS10 12 S. REDS10 F 13 S. REDS10 F 14 S. REDS10 F 15 S. REDS10 F 16 S. REDS10 F 17 S. REDS10 F 18 S. REDS10 F 19 S. REDS10 F 10 S. REDS10 F	Factory 3 Bay 1 Factory 3 Bay 1 factory 3 Bay 1 factory 3 Bay 1 factory 3 Bay 1	Cc Wee	kly Factory s		Average £ 4,	spend 865.06	evious We		
AutoSa 17 S. REDS10 Facts S. REDS10 Facts S. REDS10 Facts S. REDS10 Facts File P 19 S. REDS10 Facts S.	ory 3 Bay 1 C25 Dry 3 Bay 1 C25 ry 3 Bay 1 C251	51-4 51-42 1-427 Factory -430	1 E	5,351.57 2,381.06	2	3,401.52 3,310.60		Previous W 0 0 0	/eek 3 Previous Week
22 5. REDS10 Factory 3 23 5. REDS10 Factory 3 2 5. REDS10 Factory 3 2 5. REDS10 Factory 3 3 ob 25 5. REDS10 Factory 3	3 Bay 1 C251-62 3 Bay 1 C251-62 8 Bay 1 C251-62 Bay 1 C251-63 Bay 1 C251-63	440 Factor 20 22 5 Factor	ory 3	£ 5,959.08 £ 5,676.19	£	8,039.17		0 2	0 0 0 200 00 0 0 0
27 5. REDS10 Factory 3 Bit 5 28 5. REDS10 Factory 3 Bit 6 29 5. REDS10 Factory 3 Bit 7 30 5. SEDS10 Factory 3 Bit	ay 1 C251-645 y 1 C251-650 y 1 C251-860	5. 5.0x 5.0x1 6.0x15	ory 4		267 558	000000	0 200 0 0		0 400 0 0 600
32 5. REDS10 Factory 3 Bay 1 1/ 33 5 Press 10 Factors	1 C261-417 1 K421-300 L310-050	6.0x180	versunk Pozi Chipboard s untersunk Pozi Chipboard s s - Count	1400 sc 3000 c 3000	343 504 500		400 0 0	0000	600 0 0
1/ 33 5. REDSIO Factory 3 Bay 1 5. REDSIO Factory 3 Bay 1 34 5. REDSIO Factory 3 Bay 1 35 6. REDSIO Factory 3 Bay 1 4. REDSIO Factory 3 Bay 1 4. REDSIO Factory 3 Bay 1 4. REDSIO Factory 3 Bay 1 5. RED	L481-310 M014-104 M021 14	WPA Instant Nalle Wood Adl	s - Countersunk Pozi Chipboard S Damp Proof e	1400 2100 4000 1450	725 477 869	0 0 0 0	0 0 200	0	0 200 1400 400
15 16 17	M201-405EV 3	skg Contractors PVA Wood Adhe WPA Instant Nalls Wall Panel Adh Clear HMA General Purpose Silicon White SAN sanitary Silicon Sealing 10ml White Everbuild Everflex co.	sive - C3	1000 4	1059 586 793	0 0 0	0 0 700	0 0 0	600 0
17 18 19 20	= 553791	VMI Stock Addition Dial 02	Mate Intumescent se	3 108 75	2 1 32	0 2 0	1500 800 0	1100 0 0	0 300 0
20 21 Factory 2 Consignment Stock 22 23	27 552056 28 552733 29 553168	= 2146 WK27	E Cleaning E Factory use	50 175 0 44174	16 3 78	0 48 0 0	0 0 72	0 0 0	1300 8 1000 56 1000 58
23 24 25 26	= 30 = 553782 = 553782	= 2146 WK 29	Factory use Factory use Factory use Cleaning	178	444174	0	0 0 0	47 1 0	0 5.78 37 5.38
20 27 28 29	=31 =554453		Factory use Cleaning Factory use Factory use				⁴ 2N / A 6.48 6681.76	0	0 7.78 0 i77.66 0 7.78 3018.06
30 Factory 3 Bay 2 Consignment Stock 31 32	= 28 = 552734		Cleaning Factory use Factory use Factory use				12.96 15359.92 5788.3	2.6 3072.02 1157.7	15.56 18431.94 6946
33 34 35	30 553778	= 2147 WK 29	Factory use Cleaning Factory use				6662.08 12.96 11457.24	1332.38 2.6 2291.4	7994.46 15.56 13748.64

<u>www.fixfirm.com</u>



Vending Solutions Background

- > Helping others in the market through industry knowledge
- All industrial vending offerings researched and analysed.
- Analysis of REDS10 product range and stock profile
- Comparison of speed/ease of use
- Solution for all combinations of product types





Potential Layout of a factory stores







Storage Innovations

We constantly work with our clients to develop solutions for the future





RFID Stock System



















Other Clients Examples















Other Client Examples







SlickStock Promise:

- Eliminate stock outs and production downtime
- In Production Critical situations replenishment stock will be delivered in 3 working hours
- ✓ Guaranteed Back up Stock for your agreed list
- ✓ Product Sourcing for additional items
- ✓ Technical / Design Support







Carbon Reduction, Supply Chain Resilience

Social Responsibility: actively contributing to the wellbeing of communities and the planet.

Carbon Reduction: our Management Systems are certified to ISO 9001, 14001 and 14064-1:2018.

Supply Chain Resilience: Enhanced through risk identification, diversification, and mitigation strategies. Proactively addressing challenges and interruptions to ensure seamless operations and client satisfaction.









Our 5 Point Service Standard







Thank you for your time and interest. We look forward to working with you!



